



EMBRACE YOUR FUTURE & JOIN US

Swiss AviationTraining Ltd. is a wholly owned subsidiary of Swiss International Air Lines, which is internationally active in the aviation industry and a globally recognized company for aviation training. Quality, professionalism and safety have the highest priority for us.

To further strengthen our sales team we are looking for a

Sales Representative

You are a dynamic, result driven, self motivating and persistent personality. You will be responsible for worldwide sales of our training service portfolio. You will further develop our present customer base, and will successfully develop new business opportunities. Through close contact with your customers you will identify market requirements and trends, and transfer this information into product development. You will be providing management with market analyses and forecasts. Occasional international travel is no problem for you. You are working from our Zurich office or a home office located within commute distance of Zurich.

QUALIFICATIONS REQUIRED

- 2-4 years experience in sales preferably in the aviation industry
- Bachelor in business administration or similar commercial education is beneficial
- Excellent communication, presentation and negotiation skills
- Ability to communicate effectively across all levels of company's business
- Ability to communicate and understand international business cultures
- Fluent in written and spoken business English and good German skills are required
- Proven track record of prior sales achievements

WE OFFER

A young, dynamic and motivated team of professionals, in a successful subsidiary of an established international airline in Switzerland will be your work environment. You will have the opportunity to broaden your horizon by taking advantage of personalized packages in ongoing education, and to contribute directly, and influence the success of the company. You will be able to make use of customary airline flight benefits to destinations worldwide.

We look forward to receiving your application and a letter of motivation to the following address:

Swiss AviationTraining Ltd.
Human Resources, ZRHSAT/FH
Postfach
CH-8058 Zürich-Flughafen

Visit www.swiss-aviation-training.com

